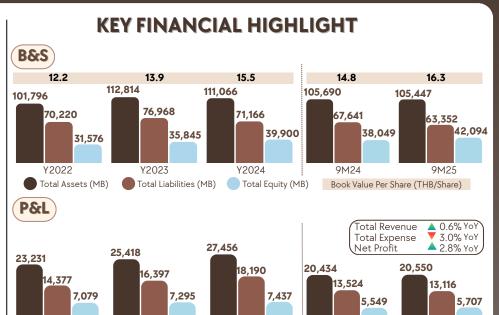


# IR Newsletter 3Q2025

## SOUTE STORY OF STATE OF STATE

## CORE **BUSINESS** CREDIT CARD KTC PROUD **KTC PBERM CAR FOR CASH**



Y2024

Total Expenses (MB)

### **KEY FINANCIAL RATIOS**

NIM & COF

Y2023

Total Revenue (MB)

### **RETURN & PROFITABILITY** 24.3% 21.8% 19.7% 20.1% 18.6% 6.8% 6.6% 6.8% 7.0% 27.1% Y2022 Y2023 Y2024 9M24 9M25 --- ROE --- ROA Net Profit Margin **ASSET QUALITY** 476.3%400.3% 369.3% 373.3% 426.1%

1.93% 1.85%

9M24 9M25

→%NPL

1.78% 2.19% 1.95%

Y2022 Y2023 Y2024

→ %NPL Coverage

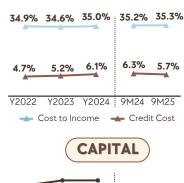
Y2022





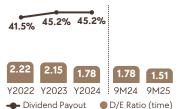
### **EFFICIENCY**

9M25

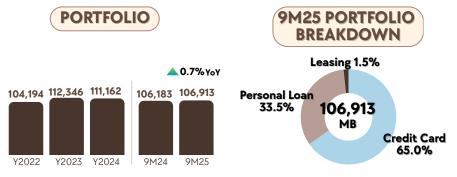


9M24

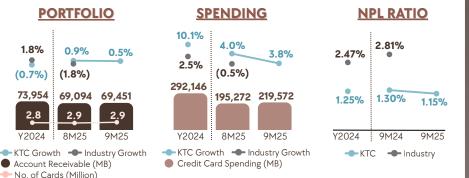
Net Profit (MB)



### KTC PORTFOLIO



### **CREDIT CARD**



### PERSONAL LOAN





## IR Newsletter 3Q2025







### TARGET VS. DEDECORMANCE

PERIORIMANCE	
NET PROFIT	
TOTAL PORTFOLIO GROWTH	
PORTFOLIO QUALITY (%NPL)	
CREDIT CARD SPENDING GROWTH	
KTC PROUD PORTFOLIO GROWTH	
P BERM CAR FOR CASH NEW BOOKING	3

### **ACTUAL Y2024**

7.437 MB

(1.1%)

1.95%

10.1%

0.6%

2,437 MB

### **TARGET Y2025** > 7,437 MB

4% - 5%

≤ 2.0%

10%

3%

3.000 MB

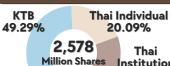
### **ACTUAL 9M2025**

5,707 MB	
0.7%	
1.85%	
3.8%	
0.8%	
1.650 MB	

### SHARESHOLDERS STRUCTURES

(AS OF SEP 30, 2025)

### SHARESHOLDERS TYPE



Institution 18.91%

**Foreign 11.71%** 

### **TOP 5 SHARESHOLDERS**

KRUNGTHAI BANK PCL.	49.29%
THAI NVDR CO.,LTD	8.11%
MR.MONGKOL PRAKITCHAIWATTANA	5.70%
KKP CAPITAL PCL.	2.97%
SOUTH EAST ASIA UK (TYPE C) NOMINEES LTD.	1.57%

## KTC

MARKET SHARE	Y2024	8M2024	8M2025
CREDIT CARD (CIF)			
- NO. OF CARDS	10.5%	10.1%	10.7%
- TOTAL SPENDING	13.1%	12.8%	13.4%
- CREDIT CARD RECEIVABLE	14.1%	14.2%	14.5%
PERSONAL LOAN			
- NO. OF ACCOUNT	2.6%	2.6%	2.6%
- PERSONAL LOAN RECEIVABLE	4.1%	4.0%	4.2%

### **KTC AWARDS**

### 3Q2025

KTC Wins Best Company of the Year 2025 in Finance and Securities Category at Money & Banking Awards, organized by Money & Banking Magazine

### KTC KEY DEVELOPMENT

3Q2025

KTC has obtained brokerage licenses for both non-life and life insurance from the Office of Insurance Commission (OIC) and has notified the Bank of Thailand. through Krungthai Bank, of the addition of these business activies.

### **RELIEF MEASURE**

### MINIMUM PAYMENT

8% from Y2024 - Y2025, if pay ≥8% will receive monthly cashback as the below rates.



For full details, please visit https://www.ktc.co.th/financial-relief-credit.

### **BOT PROGRAM "YOU FIGHT, WE HELP PHASE 2"**

### **Direct Payment, Retain Assets**

- a. Installments will be lowered for 3 years to 50%, 70%, and 90% of the original amount in year 1, 2 and 3, respectively.
- b. 100% Principal reduction
- c. All interest is suspended for 3 years and waived if conditions are met and no new debt for 12 months post-enrollment.

### Pay, Close, Finish

For low-risk debtors, allowing partial payments expedites bad debt closure.

### Pay, Cut, Principle

- a. Debt will be restructured into monthly term loan payments of 2% of the initial principal.
- b. 100% Principal reduction
- c. All interest is suspended for 3 years and waived if conditions are met and no new debt for 12 months post-enrollment.

For full details, please visit https://www.ktc.co.th/en/khunsoo.

### SUSTAINABILITY DEVELOPMENT STRATEGY

### **ECONOMIC**

**Better Products & Services** 

KTC, in collaboration with the TCSD, hosted the 20th KTC FIT Talk "Stay Ahead of Cyber Threats: Protecting Identity and Finances in the Digital Age." to decode cyber threats in the AI Era

### **SOCIAL**

**Better Quality of Life** 

KTC and KTB hosted an online seminar, "Credit Cards: How They Work and Ways to Maximize Benefits" under "กรุงไทยรัก Smart University" project for teaching students responsible credit card use.

(For further information, please visit https://www.ktc.co.th/en/sustainability-development

### ENVIRONMENT

**Better Climate** 

KTC collaborated with the Ministry of Energy, SCG, GULF, and HomePro, hosted the 19th KTC FIT Talk "Power from Home, Power for the Future," supporting the circular economy and long-term sustainability.

### **UPCOMING IR ACTIVITIES**

3Q2025 Opportunity Day: Nov 13, 2025, 10.15-11.00 hrs. (in Thai).





