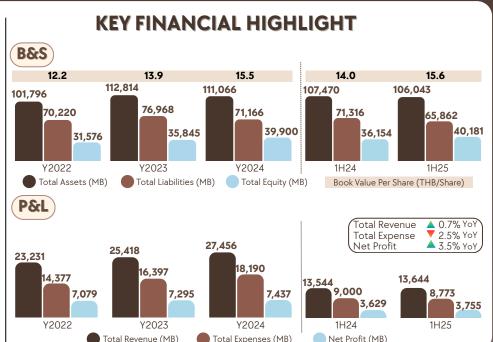
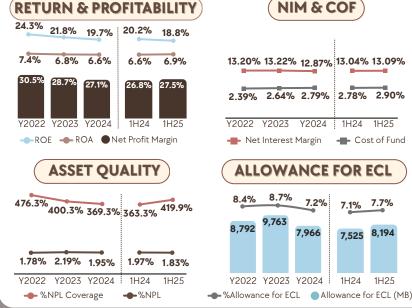
IR Newsletter 2Q2025

SOUTE STORY OF STATE OF STATE

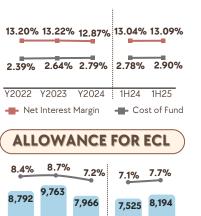
CORE **BUSINESS** CREDIT CARD KTC PROUD **KTC PBERM CAR FOR CASH**



KEY FINANCIAL RATIOS



NIM & COF



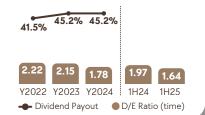
1H24 1H25

Y2022 Y2023 Y2024

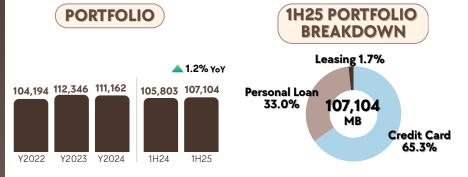
EFFICIENCY



CAPITAL



KTC PORTFOLIO



CREDIT CARD



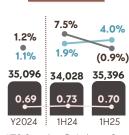
KTC Growth Industry Growth Account Receivable (MB) Credit Card Spending (MB) No. of Cards (Million)



NPL RATIO

◆KTC ◆Industry

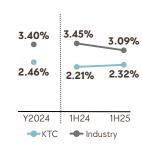
PERSONAL LOAN



PORTFOLIO

◆ KTC Growth ◆ Industry Growth Account Receivable (MB) No. of Accounts (Million)

NPL RATIO





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19.08%

Foreign 10.77%

TARGET VS. **PERFORMANCE**

	1
NET PROFIT)(
TOTAL PORTFOLIO GROWTH	1
PORTFOLIO QUALITY (%NPL)	1
CREDIT CARD SPENDING GROWTH	1
KTC PROUD PORTFOLIO GROWTH	$\Vert \Vert$
P BERM CAR FOR CASH NEW BOOKING	JI

ACTUAL Y2024

7.437 MB

(1.1%)

1.95%

10.1%

0.6%

2,437 MB

TARGET Y2025 > 7,437 MB

4% - 5%

≤ 2.0%

10%

3%

3.000 MB

ACTUAL 1H2025

• • • • • • • • • • • • • • • • • • • •	
3,755 MB	
1.2%	
1.83%	
4.4%	
0.6%	
1,048 MB	

	SHARES	SHOLD	DERS TYPE	
KTI 49.29			ai Individual 20.86%	
		578 Shares	Thai Institution	on

TOP 5 SHARESHOLDERS

KRUNGTHAI BANK PCL.	49.29%
THAI NVDR CO.,LTD	9.84%
MR.MONGKOL PRAKITCHAIWATTANA	5.80%
KKP CAPITAL PCL.	3.46%
BBHISL NOMINEES LIMITED	1.55%

KTC

MARKET SHARE	Y2024	1H2024	1H2O25
CREDIT CARD (CIF)			
- NO. OF CARDS	10.7%	10.3%	10.7%
- TOTAL SPENDING	12.9%	12.7%	13.2%
- CREDIT CARD RECEIVABLE	14.9%	14.7%	15.3%
PERSONAL LOAN			
- NO. OF ACCOUNT	2.8%	3.0%	2.7%
- PERSONAL LOAN RECEIVABLE	4.1%	4.0%	4.2%

KTC AWARDS

2Q2025

- Listed in EGS 100 by Thaipat Institute for 10th consecutive year (2016 - 2025)
- Granted the renewal of member of the Thai Private Sector Collective Action against Corruption (CAC) since 2016
- KTC CEO received the "Coaching Advocacy Impact Award" as the first female executive in Thailand
- TRIS Rating upgraded the company rating to AA

KTC KEY DEVELOPMENT

202025

- KTC has developed "Car Loan with Existing Finance", enabling quick pre-approval (within 1-hour) for up to 1 MB. for those with vehicles financed from other institutions, available at KTC agents and KTB branches.
- KTC Launches "KTC Connect" via LINE, providing 24/7 real-time transaction alert, enhancing card security and fraud mitigation. This digital innovation for consumer protection will integrate with KTC Mobile.

RELIEF MEASURE

SHARESHOLDERS STRUCTURES

(AS OF AUG 1, 2025)

MINIMUM PAYMENT

8% from Y2024 - Y2025, if pay ≥8% will receive monthly cashback as the below rates.



For full details, please visit https://www.ktc.co.th/financial-relief-credit.

BOT PROGRAM "YOU FIGHT, WE HELP PHASE 2"

Direct Payment, Retain Assets

- a. Installments will be lowered for 3 years to 50%, 70%, and 90% of the original amount in year 1, 2 and 3, respectively.
- b. 100% Principal reduction
- c. All interest is suspended for 3 years and waived if conditions are met and no new debt for 12 months post-enrollment.

Pay, Close, Finish

For low-risk debtors, allowing partial payments expedites bad debt closure.

3 Pay, Cut, Principle

- a. Debt will be restructured into monthly term loan payments of 2% of the initial principal.
- b. 100% Principal reduction
- c. All interest is suspended for 3 years and waived if conditions are met and no new debt for 12 months post-enrollment.

For full details, please visit https://www.ktc.co.th/en/khunsoo.

SUSTAINABILITY DEVELOPMENT STRATEGY

ECONOMIC

Better Products & Services

KTC and the Tourism Authority of Thailand (TAT) launched the "Year of Celebration" campaign, supports tourism and income in 55 secondary cities, strengthening Thailand's global image.

SOCIAL

Better Quality of Life

KTC, KTBL, and Win Performance's 37th Execution Mediation Fair in Chiang Mai enabled 796 debtors to resolve over 102 MB in debt.

ENVIRONMENT

Better Climate

KTC supports sustainable living via special offers: 0% installments and cashback for GULF1's 1RTid solar rooftop installations, and up to 12% cashback on EV bookings with KTC credit cards

UPCOMING IR ACTIVITIES

2Q2025 Opportunity Day: Aug 14, 2025, 10.15-11.00 hrs. (in Thai).







(For further information, please visit https://www.ktc.co.th/en/sustainability-development